



**2011**

**NON-STATE**

**EDUCATION**

**CONFERENCE**

**Lancaster County Convention Center  
Lancaster, PA  
November 18-20, 2011**

## **AFSCME Non State Leader:**

Council 13's Executive Director David R. Fillman and AFSCME's Non-State Advisory Committee are pleased to announce plans for the 29th Non-State Education Conference. The Conference will be held right in the heart of Lancaster, Pennsylvania. **FREE** parking will be available in the **Penn Square Parking Garage** attached to the hotel and convention center, which is represented by **AFSCME Local 1896** (Lancaster Parking Authority). All instructors' fees, a Non-State conference kit, & instructional materials are paid for by AFSCME Council 13.

### **DATES:**

NOVEMBER 18-20, 2011

### **LOCATION:**

LANCASTER COUNTY  
CONVENTION CENTER  
*3 E. VINE STREET*  
*LANCASTER, PA 17602*

### **MEAL PACKAGE:**

\$140.00 PER PERSON

(INCLUDES FRIDAY DELEGATE RECEPTION; SATURDAY BREAKFAST, BREAKS, LUNCH, AND BANQUET; & SUNDAY BREAKFAST)

### **CUT-OFF DATE TO APPLY:**

**OCTOBER 28, 2011**

**Please call the Education Department at 800-523-7263 if a participant from your local requires special accommodations or if you have any questions.**

### **Tentative list of Workshops to be offered:**

- Grievance Handling from A-Z
- He Ain't Heavy . . . It's Teamwork
- Self-Motivation: The Keys to Maintaining a Positive Attitude
- Non-State Negotiations
- [Dis]Stress Reduction 101 – Bargaining with a Financially Distressed Municipality
- Union 101: What Every Union Member Should Know

**A block of rooms at the  
Lancaster Marriott at Penn Square  
has been secured for Friday (November 18)  
and Saturday (November 19) nights.**

*Guest room rate is \$124.00 per night plus 11% occupancy  
tax (includes parking).*

*The total cost per night for one room is \$137.64.*

*This room rate is guaranteed only until October 28, 2011.*

To make a reservation for this conference, please do one of  
the following:

1. Mail the form (on the reverse) and payment to:  
Lancaster Marriott at Penn Square  
25 South Queen Street  
Lancaster, PA 17603  
Attn: Sarah Heath
2. Fax the form to:  
(717) 207-4028  
Attn: Sarah Heath
3. Call 1-888-850-6146 and ask to make reservation  
for "AFSCME Council 13"
4. Go online to [www.lancastermarriott.com](http://www.lancastermarriott.com) and  
enter the group code "afsafsa"

- ***Guest rooms at the Lancaster Marriott at Penn Square  
are non-smoking.***
- ***Check-in time is 4:00 p.m.; check-out time is by 12:00 p.m.***
- ***Room reservations can be cancelled up to 6 p.m. the day  
before check-in without penalty.***

***Directions to the Lancaster County Convention Center:***

- From Highway 30, take the Fruitville Pike  
exit and follow directions for "Historic Lancaster".
- Fruitville Pike will become N. Prince St.
- Proceed south on N. Prince St. to King St.; left on King St.
- Penn Square will be 1 block to your right at the next traf-  
fic signal. Bear right for parking entrance.

# Marriott®

## LANCASTER AT PENN SQUARE

2011 Housing Form  
AFSCME Council 13  
Non-State Education Conference  
November 18-20, 2011  
Lancaster Marriott at Penn Square  
25 South Queen Street, Lancaster, PA 17603  
(717) 239-1600

Name: \_\_\_\_\_ Local # \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Phone Number: (\_\_\_\_) \_\_\_\_\_

Email: \_\_\_\_\_

Check-in Date: \_\_\_\_\_ Check-out Date: \_\_\_\_\_

Number of Rooms Requested: \_\_\_\_\_

Room Type Requested: 1 King Bed: \_\_\_\_\_ 2 Double Beds: \_\_\_\_\_

Special Requests: \_\_\_\_\_

Name(s) of guest(s) occupying the room:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

*Guest room rate is \$124.00 per night plus 11% occupancy tax.  
The total cost per night for one room is \$137.64.*

In order to guarantee the reservation, please enclose a check for one night's deposit or fill out the following information:

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Name on Card: \_\_\_\_\_

## CONFERENCE REGISTRATION FORM

District Council: \_\_\_\_\_ Local: \_\_\_\_\_

Name: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Work #: \_\_\_\_\_ Home #: \_\_\_\_\_

Cell #: \_\_\_\_\_ E-Mail: \_\_\_\_\_

### Conference Participants

Name <i>(Please print neatly and indicate if guest)</i>	1st Timer	Guest

**In an effort to encourage participation of first-time attendees, Council 13 will cover the meal package of one (per local) first-time participant. Please place a check mark in the box above if the participant is attending the Non-State Conference for the first time.**

**MEALS CANNOT BE PURCHASED ON A PER MEAL BASIS**

**MEAL PACKAGE: \$140.00 PER PERSON**

**SATURDAY BANQUET TICKET ONLY: \$60.00**

Number of Meal Packages being purchased: \_\_\_\_\_

Amount Enclosed: \$ \_\_\_\_\_

Check #: \_\_\_\_\_

**MEAL PACKAGE CHECKS SHOULD BE MADE PAYABLE TO:**

**AFSCME COUNCIL 13**

**Attach Meal Package checks ONLY to this form and  
send to the following address before: 10/28/2011**

AFSCME COUNCIL 13, AFL-CIO  
EDUCATION DEPARTMENT  
4031 EXECUTIVE PARK DRIVE  
HARRISBURG, PA 17111 – 1599

## **LOCAL REIMBURSEMENT FORM**

AFSCME Council 13 will provide a \$380.00 reimbursement to each participating Non-State local to help defray the cost of sending one member to the Non-State Education Conference. The reimbursement is intended to provide each of AFSCME's Non-State locals with the ability to send at least one member without creating a hardship on the local. In order to be eligible for the reimbursement, at least one member must attend the conference from your local. Should your local apply for the rebate from Council 13 and the member not attend the conference, as in the past, the local union is responsible for refunding the full amount of the rebate to Council 13 after the conference.

### **AFSCME COUNCIL 13 NON-STATE EDUCATION CONFERENCE AUGUST 27 – 29, 2010**

AFSCME Local # \_\_\_\_\_ District Council # \_\_\_\_\_

Treasurer's Name \_\_\_\_\_

Treasurer's Address \_\_\_\_\_  
\_\_\_\_\_

Treasurer's WORK Phone (\_\_\_\_\_) \_\_\_\_\_ EXT. \_\_\_\_\_

Treasurer's HOME Phone (\_\_\_\_\_) \_\_\_\_\_

Treasurer's CELL Phone (\_\_\_\_\_) \_\_\_\_\_

Treasurer's E-mail Address \_\_\_\_\_

Attendee(s) Name(s)  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Treasurer's Signature \_\_\_\_\_

Date \_\_\_\_\_

# TENTATIVE AGENDA

## AFSCME COUNCIL 13 29<sup>TH</sup> ANNUAL NON-STATE EDUCATION CONFERENCE LANCASTER COUNTY CONVENTION CENTER NOVEMBER 18-20, 2011

### FRIDAY, NOVEMBER 18

3:00PM	Charlie's Union Label Table Opens for Business
6:00 – 7:30PM	Registration & Exhibitors
7:30 – 8:30PM	First Time Delegate Orientation
8:30PM – 12:30AM	Mix & Mingle Reception

### SATURDAY, NOVEMBER 19

7:30 – 8:45AM	Breakfast
8:00 – 8:45AM	Registration
9:00 – 10:15AM	General Session
10:15 – 10:30AM	Refreshment Break
10:30AM – 12:30PM	Morning Workshops <ol style="list-style-type: none"><li>1. *Grievance Handling A-Z</li><li>2. *He Ain't Heavy... It's Teamwork</li><li>3. Self Motivation: The Keys to Maintaining a Positive Attitude</li><li>4. Non-State Negotiations</li><li>5. [Dis]Stress Reduction 101 – Bargaining with a Financially Distressed Municipality</li></ol>
12:30 – 1:45PM	Lunch
1:45 – 3:45PM	Afternoon Workshops <ol style="list-style-type: none"><li>1. *Grievance Handling A-Z</li><li>2. *He Ain't Heavy... It's Teamwork</li><li>3. Self Motivation: The Keys to Maintaining a Positive Attitude</li><li>4. Non-State Negotiations</li><li>5. Union 101: What Every Union Member Should Know</li></ol>
	<b>*WORKSHOPS 1 &amp; 2 ARE ALL-DAY WORKSHOPS.</b>
3:45 – 4:00PM	Refreshment Break
4:00 – 5:00PM	Worker's Comp Update
6:30PM	Reception
7:15 – 8:30PM	Buffet Dinner
8:30PM	Charlie's Mega Raffle Drawing
9:00PM – 12:30AM	Entertainment

### SUNDAY, NOVEMBER 20

7:30 – 9:00AM	Breakfast
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